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Taiwan

Grain and Feed

Public Rice Tender Results of 2006 Quota

2007

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Report Highlights:

Taiwan has successfully tendered 59,880 tons or 64 percent of its 2006 public sector rice quota. Two percent was tendered under the Simultaneous-Buy-Sell (SBS) system, and the remaining rice is contracted for delivery to public warehouses. At this point, the United States has a 75 percent share of the public sector quota, Thailand 15 percent, Egypt 8 percent, and 2 percent was awarded to unspecified countries under the SBS system.

Includes PSD Changes: No Includes Trade Matrix: No Unscheduled Report Taipei [TW1] [TW]

Tender Results of 2006 Public Sector Import Rice Quota

Summary (See Table 1)

As of the reporting date, Taiwan has successfully tendered 59,880 tons or 64 percent of its 2006 public sector rice quota. Of which, 1,480 tons or 2 percent is under the Simultaneous-Buy-Sell (SBS) system and the remaining 58,400 tons are contracted for delivering to designated public warehouses for release to the market. The United States has a 75 percent share of the public sector quota, Thailand 15 percent, Egypt 8 percent, and 2 percent was awarded to unspecified countries under the SBS system. An additional 18,000 tons rice has been scheduled for January 23rd and 26th tender.

Table 1 - 2006 Public Sector Rice Contracts

Public Trade	Metric Tons	Market Share	
U.S.A.	44,600	75%	
Thailand	9,200	15%	
Egypt	4,600	8%	
SBS	1,480	2%	
Grand	59,880	100.00%	
Total			
Quota	64% of 94,068 mt		
Fill Rate			

Note: Brown Rice Basis

Milled rice is converted to Brown Rice at 1:1.15

Details (See Table 2)

1. Results of December 29th Tender:

With a 32 percent tender success rate, Taiwan contracted and awarded 10,750 tons of rice on a brown basis on December 29th tender to three importers representing respective foreign suppliers of the United States (5,000 tons medium brown), Thailand (3,000 tons long milled) and Egypt (2,000 tons medium or short milled).

The un-successful 22,218 tons will be rescheduled (See Table 2 for Tender GF4-950248-1 for 14,000 tons of medium brown scheduled on January 26 and GF4-950242-1 for 2000 tons of long grain milled glutinous broken rice scheduled for January 23).

2. Results of December 20th Tender:

With a 96 percent tender success rate, Taiwan contracted and awarded 28,750 tons of rice on a brown basis on December 20th tender to three importers representing respective foreign suppliers of the United States (23,000 tons of medium brown), Thailand (3,000 tons long milled) and Egypt (2,000 tons of medium or short milled).

The failed tender GF4-950242 for 1,000 tons of long grain milled glutinous broken rice was combined with tender GF4-950253 for 2,000 tons of long grain milled broken glutinous rice rescheduled for January 23, 2007 (See Table 2 for GF4-950242-1).

3. Results of December 7th Tender:

With a 80 percent tender success rate, Taiwan contracted and awarded 18,900 tons of rice on a brown basis on December 7th tender to nine importers representing respective foreign

suppliers of the United States (10,000 tons medium brown, 2,000 tons medium milled and 2,000 tons short milled glutinous) and Thailand (2,000 tons long milled glutinous).

The failed tender GF4-950219 for 2,000 tons medium milled broken rice was canceled and tonnage was moved to tender GF4-950250 for 3,768 tons of medium brown grain.

The failed tender GF4-950194 for 2,000 tons of long grain milled rice was rescheduled for December 25. It failed again and was scheduled for January 23, 2007.

4. SBS (Simultaneous-Buy-Sell) Tender Results:

1st SBS Tender GF4-950188 for 5,000 tons on a brown basis

Taiwan has tendered its 1st SBS tender four times and only 480 tons out of 5,000 tons succeeded. All the failed tenders were because they offered markup prices below COA set ceiling levels.

2nd SBS Tender GF4-950230 for 5,000 tons on a brown basis

Five importers participated in December 22nd bidding. Only 1,000 tons was awarded to one importer at markup price NT\$9.15, compared to NT\$11.5/kg offered for 1st SBS tender.

Since SBS tenders have been not successful, they are being converted into normal tenders.

On January 10, 2007, Taiwan canceled the 2^{nd} SBS tender for the remaining 4,000 tons and rescheduled the tender GF4-950248 for January 26 for 14,000 tons of medium brown rice. The 4,000 tons of 2^{nd} SBS quota is included to the tender GF4-950248-1 (See Table 2).

Table 2 – Results and Tender Schedules for 2006 Public Imports

Tender Number	Quantity/Type/Price	Date	Awarded by Origin
1 st SBS: GF4-950188 for 5,000 mt on brown	Only 480 mt were awarded to three importers at the markup prices around NT\$15.0/kg.	November 16, 2006	
1 st SBS: GF4-950188-1 for remaining 4,520 mt on brown	Six importers participated in the bidding for the rest 4,520 mt rice quota, but all failed because markup prices offered were too low.		NA
1 st SBS: GF4-950188-2 for remaining 4,520 mt on brown	Three importers participated in the bidding, but all failed because markup offered were lower than COA set ceiling.	December 22	
1 st SBS: GF4-950188-2 for remaining 4,520 mt on brown	Two importers participated in the bidding, but all failed because markup offered were lower than COA set ceiling.		
2 nd SBS: GF4-950230 for 5,000 mt on brown	Five importer participated in the bidding. 1,000 tons was awarded to an importer at NT\$9.15/kg. (Exchange rate: \$1 to NT\$32.60)		1,000 ton: NA
The remaining 4,000 mt was included into GF4-950248-1 for 14,000 mt of medium brown tender.	See GF4-950248-1	See GF4- 950248-1	See GF4-950248-1
Medium Brown: GF4-930193 for 12,000 mt	12,000 mt medium brown was awarded to three importers at NT\$17,810 (\$548). (Exchange rate: \$1 to NT\$32.93)	December 7, 2006	Medium brown -USA
Long Milled: GF4-950194 for 2,000 mt (2,300 mt on brown)	Three importers participated in the bidding. The tender failed due to bidding prices exceeded the ceiling price, with the lowest bid offered price at \$449/mt.	2006	Failed.
GF4-950194-1	Three importers participated in the bidding. The tender failed due to bidding prices exceeded the ceiling price, with the lowest bid offered price at \$428/mt.	December 25, 2006	Failed.
GF4-950194-2	NA	January 23, 2007	NA
Medium Milled: GF4-950195 For 2,000 mt (2,300 mt on brown)	500 mt was awarded at NT\$19,467.5 (\$599) and 1,500 mt at NT\$20,438.9/mt (\$629)	December 7, 2006	Medium milled-USA
	(Exchange rate: \$1 to NT\$32.93)		
Long Milled Glutinous: GF4- 950196 for 2,000 mt (2,300 on brown)	2,000 mt was awarded to one importer at NT\$21,770/mt (\$670) (Exchange rate: \$1 to NT\$32.93)	Failed on December 7 th tender but succeeded on December 11 th retender	Long milled glutinous: Thailand
Short Milled Glutinous: GF4- 950218 for 2,000 mt (2,300 on	2,000 mt was awarded to three importers at NT\$25,354.5/mt (\$780)	December 7, 2006	Short milled glutinous: USA

brown)	(Exchange rate: \$1 to NT\$32.93)		
Medium Milled Broken: GF4- 90219 for 2,000 mt (2,300 on brown)	Three importers participated in the tender bidding, two failed because of the bid prices exceeded the ceiling price, with the lowest bid price offered at \$600/mt, and the other one representing Egyptian rice didn't meet the specification.	2006	Failed.
The tender was canceled and the quota was included into GF4-950250 for 3,768 mt of medium brown.	See GF4-950250	See GF4- 950250	See GF4-950250
Medium brown: GF4-950238 for 10,000 mt	10,000 mt was awarded to one importer at NT\$17,738/mt (\$544) (Exchange rate: \$1 to NT\$32.60)	December 20, 2006	Medium brown: USA
Medium brown: GF4-950239 for 13,000 mt	13,000 mt was awarded to one importer at NT\$17,738/mt (\$544) (Exchange rate: \$1 to NT\$32.60)	December 20, 2006	Medium brown: USA
Medium or Short Milled: GF4- 950240 for 2,000 mt (2,300 mt on brown)	2,000 mt was awarded to one importer at	December 20, 2006	Medium or short milled: Egypt
Long Milled: GF4-950241 for 3,000 mt (3,450 mt on brown)	3,000 mt was awarded to one importer at NT\$16,631/mt (\$510) (Exchange rate: \$1 to NT\$32.60)	December 20, 2006	Long milled: Thailand
Long Milled Glutinous Broken: GF4-950242 for 1,000 mt (1,150 mt on brown)	Only one importer participated in the bidding, but failed because rice sample didn't meet the specifications.		Failed.
Long Milled Glutinous Broken: GF4-950242-1 for 2,000 mt (2,300 mt on brown)	NA	January 23, 2007	NA
Medium Brown: GF4-950248 for 10,000 mt	Three importers participated in the tender bidding. All failed because the bid prices exceeded the ceiling price, with the lowest bid price offered at \$550/mt. (Exchange rate: \$1 to NT\$32.66)	2006	Failed.
Medium Brown: GF4-950248-1 for 14,000 mt	NA	January 26, 2007	NA
Medium Brown: GF4-950249 for 12,300 mt	5,000 mt was awarded to one importer at NT\$17,669/mt (\$541) and the remaining 7,300 mt failed because the bid prices exceeded the ceiling price, with the lowest bid price offered at \$580/mt. (Exchange rate: \$1 to NT\$32.66)	2006	5,000 mt of Medium Brown Rice: The United States. 7,300 mt to be rescheduled
Medium Brown: GF4-950250 for 3,768 mt	Two importers participated in the tender bidding. Both failed because the bid prices exceeded the ceiling price, with the lowest bid price offered at \$570/mt.	2006	Failed, be rescheduled

2006 Total Quota	As of January 10, 2007, 64 percent of the quota had been successfully tendered or currently March 30, 2007.	•	•
Removed to GF4-950242-1 for 2,000 mt of long milled broken glutinous rice.		See GF4- 950242-1	See GF4-950242-1
Long Milled Glutinous Broken: GF4-950253 for 1,000 mt (1,150 mt on brown)	Two importers participated in the tender bidding. Both failed because of quality issues.	December 29, 2006	Failed.
Long Milled: GF4-950252 for 3,000 mt (3,450 mt on brown)	3,000 mt was awarded to one importer at NT\$16,479/mt (\$505) (Exchange rate: \$1 to NT\$32.66)	December 29, 2006	Long Grain Milled Rice: Thailand
	2,000 mt was awarded to one importer at NT\$19,299/mt (\$591) after three rounds of price negotiation. (Exchange rate: \$1 to NT\$32.66)		Medium or Short Milled Rice: Egypt
	(Exchange rate: \$1 to NT\$32.66)		